

E J 706015 37545 E-556

**MAILING SYSTEM HAVING FLEXIBLE  
PRINTING OF MESSAGES**



RECEIVED  
APR X 6 2001  
Group 2100

**Cross Reference to Related Applications**

5 This application is related to the following/co-pending applications filed  
on December 30 1998 and commonly assigned to the assignee of this  
application: US Patent Application Number 09/224,256, entitled POSTAGE  
PRINTING SYSTEM HAVING SUBSIDIZED PRINTING OF THIRD PARTY  
10 MESSAGES (Attorney Docket No. E-796); US Patent Application Number  
09/223,504, entitled POSTAGE PRINTING SYSTEM HAVING VARIABLE  
SUBSIDIES FOR PRINTING OF THIRD PARTY MESSAGES (Attorney  
Docket No. E-803) and US Patent Application Number 09/223,643, entitled  
PRODUCTION MAIL SYSTEM HAVING SUBSIDIES FOR PRINTING OF  
THIRD PARTY MESSAGES ON MAILPIECES (Attorney Docket No. E-806),  
all of which are specifically incorporated herein by reference.

15

**Field of the Invention**

This invention relates generally to postage printing systems. More  
particularly, this invention is directed to a mailing system including a transport  
system for feeding envelopes in a path of travel, a printer for printing both  
20 postage and third party messages, and a control system for coordinating the  
feeding and printing of third party messages according to user defined  
parameters.

**Background of the Invention**

Postage printing systems are well known in the art. A typical postage  
25 meter (one example of a postage accounting system) stores and dispenses  
postage. Evidence that postage has been dispensed is most often in the  
form of a postal indicia that is printed on an envelope or other mailpiece. As

097458-040301  
T0E040-354E2660

09973458-040301

is well known, postage meters include an ascending register, that stores a running total of all postage dispensed by the meter, and a descending register, that holds the remaining amount of postage credited to the meter and that is reduced by the amount of postage dispensed during a transaction.

5 The postage meter generally also includes a control sum register that provides a check upon the descending and ascending registers. The control sum register has a running account of the total funds having been added into the meter. The control sum register must always correspond with the summed readings of the ascending and descending registers. Thus, the  
10 control sum register is the total amount of postage ever put into the machine and it is alterable only when adding funds to the meter. In this manner, by inspecting the various registers and securing them from tampering, the dispensing of postal funds may be accurately recorded, tracked and accounted for.

15 More recently, postage printing systems have been developed where the accounting structure described above is no longer resident with the user and the printing portion of the postage printing system. Sometimes referred to as a "virtual postage meter", these types of postage printing systems dispense postage electronically over suitable communication channels (LAN,  
20 WAN, telephone lines, Internet, etc.). The user maintains an account with a remotely located data center (maintained by an authorized postage meter manufacturer) and receives postage securely using appropriate electronic data interchange techniques. At a later time, the user is invoiced for the amount of postage dispensed and any other fees associated with maintaining  
25 the account with the data center. Oftentimes, a secret code or token is derived from information particular to the mailpiece (the indicated postage amount, date, recipient address information, etc.) and is incorporated or embedded into the postal indicia for later use by a postal authority in verifying the integrity of the postal indicia. Examples of such systems are described in  
30 U.S. Patent No. 4,725,718 and U.S. Patent No. 5,454,038.

09973458 - 040301

Generally, the postage metering functionality may also be integrated within a mailing machine. Mailing machines, also well known in the art, are typically employed to automate the handling of the mailpieces so as to increase the efficiency of producing large batches of mailpieces. Mailing machines are readily available from manufacturers such as Pitney Bowes Inc. of Stamford, CT, USA and often include a variety of different labor saving modules. The typical mailing machine may includes a variety of different modules or sub-systems where each module performs a different task on the mailpiece, such as: singulating (separating the mailpieces one at a time from a stack of mailpieces), weighing, sealing (wetting and closing the glued flap of an envelope), applying evidence of postage, accounting for postage used (performed by the postage meter), feeding roll tape or cut tape strips for printing and stacking finished mailpieces. However, the exact configuration of each mailing machine is particular to the needs of the user. Customarily, the mailing machine also includes a transport apparatus, which feeds the mailpieces in a path of travel through the successive modules of the mailing machine.

It is also known to print selected messages (sometimes referred to as ad slogans although such messages are not necessarily restricted to advertisements) along with the postal indicia. In traditional systems employing either rotary drum or flat bed printing technology, the message is printed along with the postal indicia by including an additional printing die representative of the message. These dies are typically costly to manufacture, difficult to distribute and cumbersome to remove or install. Also, due to physical space requirements, there are practical limits as to the number of message dies that are readily available for printing. Examples of die based systems for printing messages are disclosed in U.S. Patent No. 5,168,804 and U.S. Patent No. 5,024,153. More recently, the industry has begun to incorporate digital (dot matrix) printing technology which obviates the need for dies as the digital printer may be supplied with suitable drive

signals to effect printing of the message. Thus, a graphical representation of the message may be stored in memory and used by a digital printer to print the message. Examples of digital printing technology based systems for printing messages are disclosed in U.S. Patent No. 4,831,554 and U.S.

5 Patent No. 5,509,109.

Although such prior art postage printing systems described above work generally well, they suffer from certain drawbacks and disadvantages. First, the ad slogan and the postal indicia bear a fixed spatial relationship in that the ad slogan appears to the immediate left of the postal indicia. Thus, the  
10 operator does not have much flexibility over the location of the ad slogan. Only by adjusting the location of the postal indicia does the ad slogan move in kind. Second, when dedicated printers are employed, the print swath is typically only as wide as the postal indicia. Thus, there is no ability to print the ad slogan in a print swath coincident with the postal indicia.

15 Therefore, there is a need for an improved postage printing system that allows the operator more flexibility and options for locating the ad slogan with respect to the postal indicia. More particularly, there is a need for a cost effective system that accommodates such flexibility in a reliable manner.

### Summary of the Invention

20 The present invention provides a system and method for improving the flexibility of printing ad slogans on envelopes. Generally, this is accomplished by having the operator indicate a selected print location for the ad slogan and feeding the envelope through the postage printing system a second time, if necessary, to print the ad slogan in the selected print location.

25 In accordance with the present invention, there is provided a postage printing system including a transport device for feeding an envelope in a path of travel through the postage printing system, a printer for printing a postal indicia and an ad slogan on the envelope, and a control system in operative communication with the transport device and the printer. The control system



Fig. 5 is a flow chart showing the operation of the postage printing system in accordance with the present invention.

### Detailed Description of the Preferred Embodiments

Referring to Fig. 1, an example of a postage printing system 10, indicative of one example of mailing machine, in which the present invention may be incorporated is shown. Referring to Fig. 1 and 2, the postage printing system 10 includes a printer module 100, a conveyor apparatus 200, a micro control system 300, a singulator module 400 and a user interface 380 for providing communication between an operator and the postage printing system 10. Other modules of the postage printing system 10, such as those described above, have not been shown for the sake of clarity. The singulator module 400 receives a stack of envelopes (not shown), or other mailpieces such as postcards, folders and the like, and separates and feeds them in seriatim fashion (one at a time) in a path of travel as indicated by arrow A. Generally, a top edge (not shown) of the envelope 20 is aligned with a registration wall 12 so that postal indicia (not shown) and ad slogans (not shown) that are subsequently printed are not skewed on the envelope 20. The conveyor apparatus 200 feeds the envelopes 20 in the path of travel along a deck 240 past the printer module 100 so that a postal indicia can be printed on each envelope 20. Together, the singulator module 400 and the conveyor module 200 make up a transport apparatus for feeding the envelopes 20 through the various modules of the postage printing system 10. The micro control system 300 may be of any suitable combination of microprocessors, firmware and software. The micro control system 300 includes a motor controller 310 which is in operative communication with the motors 260 and 470, a printer controller 320 which is in operative communication with a printer module 100, a sensor controller 330 which is in operative communication with a sensor module 500 and a scanner module 550; an accounting module 340 for authorizing and accounting for the

dispensing of postal funds; a microprocessor 360; and the user interface 380. The motor controller 310, the printer controller 320, the sensor controller 330, the accounting module 340 and other various components of the micro control system 300 are all in operative communication with each other over  
5 suitable communication lines. Generally, the microprocessor 360 coordinates the operation and communications between the various modules of the postage printing system 10 and the components of the micro control system 300.

The singulator module 400 includes a feeder assembly 410 and a  
10 retard assembly 430 which work cooperatively to separate a batch of envelopes (not shown) and feed them one at a time to a pair of take-away rollers 450. The feeder assembly 410 includes a pair of pulleys 412 having an endless belt 414 extending therebetween. The feeder assembly 410 is operatively connected to a motor 470 by any suitable drive train which causes  
15 the endless belt 414 to rotate clockwise so as to feed the envelopes in the direction indicated by arrow A. The retard assembly 430 includes a pair of pulleys 432 having an endless belt 434 extending therebetween. The retard assembly 430 is operatively connected to any suitable drive means (not shown) which causes the endless belt 434 to rotate clockwise so as to  
20 prevent the upper envelopes in the batch of envelopes from reaching the take-away rollers 450. In this manner, only the bottom envelope in the stack of envelopes advances to the take-away rollers 450. Those skilled in the art will recognize that the retard assembly 430 may be operatively coupled to the same motor 470 as the feeder assembly 410.

25 Since the details of the singulator module 400 are not necessary for an understanding of the present invention, no further description will be provided. However, an example of a singulator module suitable for use in conjunction with the present invention is described in U.S. Patent Number 4,978,114, entitled REVERSE BELT SINGULATING APPARATUS, the disclosure of  
30 which is specifically incorporated herein by reference.

0993458-04031  
T0E040-B54E4660

The take-away rollers 450 are located adjacent to and downstream in the path of travel from the singulator module 400. The take-away rollers 450 are operatively connected to motor 470 by any suitable drive train (not shown). Generally, it is preferable to design the feeder assembly drive train and the take-away roller drive train so that the take-away rollers 450 operate at a higher speed than the feeder assembly 410. Additionally, it is also preferable that the take-away rollers 450 have a very positive nip so that they dominate control over the envelope 20. Consistent with this approach, the nip between the feeder assembly 410 and the retard assembly 430 is suitably designed to allow some degree of slippage.

Fig 63 The postage printing system 10 further includes a sensor module 500 and a scanning module 550. The sensor module 500 is substantially in alignment with the nip of take-away rollers 450 for detecting the presence of the envelope 20. Preferably, the sensor module 500 is of any conventional optical type, which includes a light emitter 502 and a light detector 504. Generally, the light emitter 502 and the light detector 504 are located in an opposed relationship on opposite sides of the path of travel so that the envelope 20 passes therebetween. By measuring the amount of light that the light detector 504 receives, the presence or absence of the envelope 20 can be determined. Generally, by detecting the front running (furthest downstream) and lagging (furthest upstream) edges of the envelope 20, the sensor module 500 provides signals to the micro control system 300 which are used to determine the length of the envelope 20 and measure the gap between successive envelopes 20. Other purposes will be described in greater detail below.

The scanning module 550 is substantially aligned along the path of travel and locates previously printed images on the envelope 20. Preferably, the scanning module 550 is of any conventional type, such a laser imaging system or a charge couple device (CCD) array. The scanning module 550 includes a first scanner 552 and a second scanner 554 located in opposed



relationship on opposite sides of the path of travel so that the envelope 20 passes therebetween. By scanning the front surface of the envelope 20 with the first scanner 552 and the rear surface of the envelope 20 with the second scanner 554, the presence or absence of printed images on the envelope 20 may be determined. Further details above the operational characteristics of the scanner module 550 will be provided below.

The conveyor apparatus 200 includes an endless belt 210 looped around a drive pulley 220, an encoder pulley 222 which is located downstream in the path of travel from the drive pulley 220 and proximate to the printer module 100 and an encoder system 270 operatively coupled to the encoder pulley 222. The drive pulley 220 and the encoder pulley 222 are substantially identical and are fixably mounted to shafts 244 and 246, respectively, which are in turn rotatively mounted to any suitable structure (not shown) such as a frame. The drive pulley 220 is operatively connected to a motor 260 by any conventional means such as intermeshing gears (not shown) or a timing belt (not shown) so that when the motor 260 rotates in response to signals from the micro control system 300, the drive pulley 220 also rotates which in turn causes the endless belt 210 to rotate and advance the envelope 20 along the path of travel.

The conveyor apparatus 200 further includes a plurality of idler pulleys 232, a plurality of normal force rollers 234 and a tensioner pulley 230. The tensioner pulley 230 is initially spring biased and then locked in place by any conventional manner such as a set screw and bracket (not shown). This allows for constant and uniform tension on the endless belt 210. In this manner, the endless belt 210 will not slip on the drive pulley 220 when the motor 260 is energized and caused to rotate. The idler pulleys 232 are rotatively mounted to any suitable structure (not shown) along the path of travel between the drive pulley 220 and the encoder pulley 222. The normal force rollers 234 are located in opposed relationship and biased toward the idler pulleys 232, the drive pulley 220 and the encoder pulley 222,

respectively. For clarity, only one of the idler pulleys 232 has been shown with the biasing structure.

As described above, the normal force rollers 234 work to bias the envelope 20 up against the deck 240. This is commonly referred to as top surface registration, which is beneficial for ink jet printing. In the area of the print module 100, a registration shield 250 and a registration ski 262, the details of which are provided below, are utilized to define the print gap between the top surface of the envelope 20 and the array of nozzles (not shown). The conveyor apparatus 200 feeds the envelope 20 so that it passes between the registration shield 250 and the registration ski 262. The registration shield 250 is fixably mounted to any suitable structure such as a frame (not shown). On the other hand, the registration ski 262 is pivotably mounted along its span to one end of a ski arm 282 while the other end of the ski arm 282 is pivotably mounted to any suitable structure such as a frame (not shown). A torsion spring (not shown) biases the registration ski 262 upward toward the registration shield 250. In this manner, any variation in thickness of the envelope 20 is taken up by the deflection of the normal force rollers 234 and the registration ski 262. Thus, a constant print gap is set between the envelope 20 and the printer module 100 no matter what the thickness of the envelope 20. The constant print gap is optimally set to a desired value to achieve quality printing. It is important to note that the deck 240 contains suitable openings (not shown) for the endless belt 210 and normal force rollers 234.

The user interface 380 includes a numeric keypad 382, a set of keys 383, a display 384 (CRT, LED, LCD, or otherwise), a set of function keys 385 and a set of menu keys 387. The keys 383 provide access to a set of "soft" commands or functions, such as: enter, clear, download postage, generate report, account setup, diagnostics and the like. By soft commands, it is meant that these commands are not directly related to processing a batch of mailpieces. In contrast, the function keys 385 provide access to a set of

“hard” commands, such as: start, stop, print tape, reset batch counter, weigh mode on/off, sealer/moistener mode on/off and the like, which are directly related to processing a batch of mailpieces. The menu keys 387 are aligned with a portion of the display 384 so as to facilitate the selection of various  
5 menus and options by the operator.

Referring to Fig. 3, in the preferred embodiment, the printer module 100 includes a maintenance assembly 130, a carriage 120, a first ink jet cartridge 110a having an array of nozzles 112a and a second ink jet cartridge 110b having an array of nozzles 112b, both of which are separately  
10 detachably mounted to the carriage 120 by any conventional means. Those skilled in the art will recognize that a single cartridge of sufficient print length and/or a print head having a remote ink supply may be employed. An outline of the registration ski 262 is shown in phantom (for the sake of clarity) so as to provide an indication of its relationship to the registration shield 250 and  
15 the cartridges 110a and 110b.

The maintenance assembly 130 operates to wipe and cap the cartridges 110a and 110b in conventional fashion and includes a pair of wiper blades 132a and 132b and an associated pair of caps 134a and 134b. Each corresponding to the arrays of nozzles 112a and 112b, respectively. When  
20 the carriage 120 is in the maintenance position, the maintenance assembly 130 can be actuated so that wiper blade 132a swabs the array of nozzles 112a so as to remove any excess ink from the face plate of the array of nozzles 112a.

Those skilled in the art will understand that the printer module 100  
25 further includes appropriate systems for bringing the cartridges 110a and 110b into operative engagement with the maintenance assembly 130 and for repositioning the carriage 120 in the direction indicated by double sided arrow B between a home position in engagement with the maintenance assembly 130 and a print position. In the print position, the cartridges 110a and 110b  
30 are located over the registration shield 250 so as to print on the envelope 20.

Referring to Figs. 4A and 4B, an envelope 20 having an example of a postal indicia 30 printed thereon is shown. Items that are hidden from view are shown in phantom lines to facilitate understanding of the views. The envelope 20 includes a main body, having a front face 20F and a rear face 20R, and a flap 22. The postal indicia 30 is printed in the upper right hand corner of the envelope's front face 20F as required by most postal authorities. Furthermore, the envelope 20 has a plurality of edges, including a lead edge 20a, a top edge 20b, a trail edge 20c and a bottom edge 20d. In conventional fashion, the envelope 20 may include a sender or return address (not shown) in the upper left hand corner of the envelope's front face 20F and a recipient address (not shown) located somewhat centrally on the envelope's front face 20F.

However, that portion of the envelope 20 that is not occupied by the postal indicia 30 or regulated by the postal authority is available for printing of messages. On the envelope's front face 20F, a plurality of print locations 40a-40f exist. A first set of front face print locations 40a-40c are aligned along the top edge 20b of the envelope 20; the print location 40a is adjacent to the postal indicia 30; the print location 40b is center justified over the length of the envelope 20; and the print location 40c is left justified with respect to the trailing edge 20c of the envelope 20. A second set of front face print locations 40d-40f are aligned along the bottom edge 20d of the envelope 20, the print location 40d is right justified with respect to the leading edge 20a of the envelope 20; the print location 40e is center justified over the length of the envelope 20; and the print location 40f is left justified with respect to the trailing edge 20c of the envelope 20. On the envelope's rear face 20R, a plurality of print locations 42a-42f exist. A first set of rear face print locations 42a-42c are aligned along the top edge 20b of the envelope 20; the print location 42a is right justified with respect to the trailing edge 20c of the envelope 20; the print location 42b is center justified over the length of the envelope 20; and the print location 42c is left justified with respect to the

leading edge 20a of the envelope 20. A second set of rear face print locations 42d-42f are aligned along the bottom edge 20d of the envelope 20, the print location 42d is right justified with respect to the trailing edge 20c of the envelope 20; the print location 42e is center justified over the length of the envelope 20; and the print location 42f is left justified with respect to the leading edge 20a of the envelope 20.

10 With the structure of the postage printing system 10 described as above, the operational characteristics will now be described with respect to processing an envelope 20 where a postal indicia and an ad slogan 50 are printed thereon. Referring primarily to Fig. 5 while referencing the structure of Figs. 1, 2, 3, 4A, 4B and 4C a flow chart of a control system algorithm 500 in accordance with the present invention is shown. The algorithm 50 may be executed by any suitable combination of software, firmware and hardware subsystems by the micro control system 300. At 502, the postage printing system 10 enters ad slogan printing mode in response to an appropriate input from the operator via the user interface 380. Next, at 504, the operator indicates a selected one of the plurality of print locations 40a-40f and 42a-42f for the ad slogan 50. This is most effectively accomplished by having the display 384 provide the operator with a graphical representation of the plurality of print locations 40a-40f and 42a-42f with respect to the postal indicia 30 and having the operator make a selection using the keypad 382.

20 Next, at 506, a determination is made if the selected print location is within the first set of front face print locations 40a-40c. If yes, then at 508, the postage printing system 10 informs the operator that only one pass through the postage printing system 10 is required and to commence feeding the envelope 20 when ready. Next, at 510, the envelope 20 is fed through the postage printing system 10 as described above. Next, at 512, the postal indicia 30 is printed on the envelope 20. Using the sensor module 500, the postage printing system 10 detects a front running edge (the edge further downstream in the path of travel) of the envelope 20. So as to print the postal



face 20R of the envelope is to be fed facing up, then the flap 22 is shown and the postal indicia 30 may be shown in phantom or dim lines. Next, at 528, the envelope 20 is fed in the path of travel past the sensor module 500 and the scanner module 550. As describe above, the sensor module detects the front  
5 running edge (which may be either the lead edge 20a or the trail edge 20c depending upon the orientation at which the envelope 20 was fed) of the envelope 20. Next, at 530, the scanner module 550 activates the first scanner 552 and a second scanner 554 to detect the postal indicia 30. Next, at 532, the postage printing system 10 determines the feed orientation of the  
10 envelope 20. This is achieved by the following. Whether the postal indicia 30 is detected by the first scanner 552 or the second scanner 554 informs the postage printing system 10 whether the envelope 20 was fed with the front face 20F up or down. Also, using the detected position of the postal indicia 30 with respect to the front running edge of the envelope 20 informs the  
15 postage printing system 10 whether the lead edge 20a or the trail edge 20c is further down stream. Thus, the postage printing system 10 may determine the fed orientation of the envelope 20. Next, at 534, a determination is made whether or not the feed orientation corresponds to an anticipated orientation that is based upon the selected print location for the ad slogan. If yes, then at  
20 536 the ad slogan 50 is printed on the envelope 20, using analogous techniques to those described above, in the selected print location that is one of print locations 40d, 40e, 40f, 42a, 42b, 42c, 42d, 42e and 42f based upon the input from the operation. For print locations 40d, 40e, 40f, 42d, 42e and 42f, the envelope 20 is fed so that the bottom edge 20d is aligned with the  
25 registration wall 12. As a result, the graphics associated with the ad slogan 50 will be printed upside down so that when the envelope 20 is viewed by the intended recipient, the ad slogan in these positions will appear right side up.

On the other hand, if at 534 the answer is no, then at 540 the postage printing system 10 the elects not to print the ad slogan 50 and the envelope  
30 20 is fed out of the postage printing system 10. Next, at 542, the postage

00973458-040301

printing system 10 prompts the operator to verify the selected print location and the fed orientation or cancel ad slogan printing. At this point, the operator may be given an opportunity to change the selected print location. If the operator does not cancel ad slogan printing and the operator elects to  
5 continue, then the algorithm 500 proceeds to 526 for another attempt at printing the ad slogan 50.

Based on the above description and the associated drawings, it should now be apparent that the present invention provides a solution to increasing ad slogan printing flexibility by providing increased locations where ad  
10 slogans may be printed while not: (i) adding expense to the printer module 100 by including a longer print head array that covers the entire height of the envelope 20; or (ii) adding expense and complexity to the printer module 100 by having the carriage 120 reposition relative to the registration wall 12 so as to print in the print locations along the bottom edge 20d of the envelope 20.

15 Many features of the preferred embodiment represent design choices selected to best exploit the inventive concept as implemented in a particular postage printing environment. However, those skilled in the art will recognize that various modifications can be made without departing from the spirit of the present invention. For example, the postage printing system 10 may employ  
20 an ad slogan only printing mode for those occasions where there is no need to print postage, such as when using pre-printed envelopes with permit based forms of postal payment or when postage is not required (inter company delivery). As another example, the system above has been described with respect to processing a single envelope 20. However, it should be  
25 appreciated that the envelopes 20 may be processed in batch mode as is typically done in a mailing machine environment. As yet another example, the scanner module 550 need not be employed at all. However, the result would be an increased risk of operator error. As yet still another example, the scanner module 550 could scan for some other distinguishing characteristic of  
30 the envelope 20 instead of the indicia 30, such as the envelope flap 22. As a



further example, the ad slogan 50 could be printed first. In this way, if an error occurred and the envelope 20 had to be destroyed, no postage would be lost. As a still further example, the printer module 100 may employ any suitable print technology, such as: wire matrix, thermal transfer, laser and the like. As yet still a further example, the print locations 40a-40f and 42a -42f are merely illustrative. Those skilled in the art will recognize that any location along the top edge 20b and bottom edge 20d may be designated by the operator.

The examples listed above are not intended to be exhaustive of the types of modifications to the preferred embodiments that will readily occur to those skilled in the art, but are in stead are merely illustrative. Therefore, the inventive concepts of the present invention in their broader aspects are not limited to the specific details of the preferred embodiments described above, but are defined by the appended claims and their equivalents.